



>>venture>> 2017

Companies for tomorrow



Award Ceremony

the best Business Plans
and Business Ideas for tomorrow

ETH zürich

McKinsey&Company

knecht
Knecht Holding

 Schweizerische Eidgenossenschaft
Confédération suisse
Confederazione Svizzera
Confederaziun svizra
SWISS Confederation


ÉCOLE POLYTECHNIQUE
FÉDÉRALE DE LAUSANNE

Commission for Technology and Innovation CTI

>> Preface

Dear >>venture>> community,

Today, we have three reasons to celebrate!

First, we are excited to present the winners of the 2017 >>venture>> competition and congratulate them on their success. They have asserted themselves against strong competition from the total of 203 innovative projects that were submitted. You will find information about the participants and winners in the Facts and Finalists part of this Booklet.

Second, 2017 marks the twentieth anniversary of the >>venture>> competition. Since its inception, >>venture>> has played an important role in an ever-growing Swiss startup ecosystem. We are proud to have supported more than 3500 projects and contributed to a formidable line-up of startup successes, that have developed into renowned companies or achieved impressive exits.

Third, we are happy to announce the newest addition to the >>venture>> competition: Together with our media partners SRF and RTS, we present the new Startup Audience Award, which provides a unique platform and additional reach to our winning Business Idea teams. May the best team win!

We would like to thank the Advisory Board and the close to 200 coaches, jurors and experts, who provide pro bono support to the >>venture>> teams, for their invaluable contributions. Together, we look forward to continuing the >>venture>> journey.

For the organizers

Prof. Dr. L. Guzzella
President
ETH Zurich

Dr. M. Ziegler
Senior Partner
McKinsey & Company

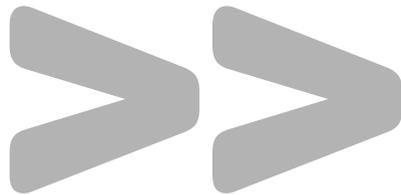
Dr. T. Knecht
Founder of >>venture>>
Chairman Knecht Holding

W. Steinlin
President
CTI

Prof. Dr. M. Vetterli
President
EPFL



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A journey with >>venture>>



Idea

"I met this one coach. He seemed as crazy and as passionate as I am, and this gave me the courage to continue with this idea. So the coaches don't tell you that you're crazy but they actually help you. This makes all the difference."

**Sélim Benayat, Rosie,
TOP10 2017, Business Ideas**



Plan

"There are so many top people in the jury; this is really nice. Suddenly you find yourself having dinner with Severin Schwan that is just amazing. Some of the investors I met again later on, and that was likely because of >>venture>>. It was not just about winning, it was about meeting people, being there, and showing them what we usually do in the lab."

**Simon Ittig, T3 Pharmaceuticals,
Winner 2016, Business Plan**



Growth

">>venture>> was the starting point. We got to know each other as a team and met a great coach who helped us with the Business Plan back then. We are still in touch with him now. As alumni, we really enjoy hearing about the new projects. This brings back a lot of memories."

**Mark Ventura, Optotune,
Winner 2008**

Establish

"Startups were not very fashionable in the 90s. >>venture>> helped us a lot to build a network, learn how to write a Business Plan, get to know first customers and learn how to do business. This accelerated us a lot. Some years later, I became a jury member and a coach. Being a coach brings back a lot of the emotions I experienced in our early years, and I am happy to see the new enthusiastic teams starting their own businesses."

**Felix Mayer, Sensirion,
Winner 1998**



Events throughout the year

February



Kickoff

- Get inspired
- Get to know the >>venture>> community



Speed Coaching

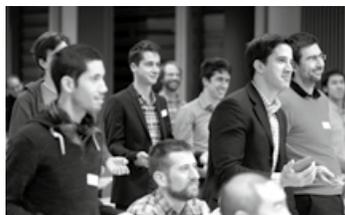
- Meet 5-10 coaches for 10 minutes
- Find your mentor
- Get input and ideas



March

Startup Speed Dating

- Pitch in front of candidates
- Find additional team members
- Form new teams



Intro to Intellectual Property

- Learn from an IP expert from the Swiss Federal Institute of Intellectual Property



Business Plan Booster

- Meet 3 coaches for 45 minutes each
- Receive feedback on your Business Plan in a 1-day workshop



Expert Clinic

- Ask questions to experts from different fields
- Learn more during 3 1-on-1 meetings



Patent Search Workshop IPI

- Deep-dive into patent search
- Perform your own patent search



April

Pitch Workshop

- Practice your own pitch
- Learn from others
- Find out dos and don'ts



May

Meet the Supporters

- Get to know more support organisations



June

Investor Day & Award Ceremony

- Pitch your plan in front of investors
- Met investors 1-on-1
- Celebrate the >>venture>> winners



||| Key facts 2017

>>venture>> supported ...

548 registered participants, **355** with projects

235 registered teams, **203** teams

108 Business Plan submissions, **95** Business Ideas submissions

18 Business Idea teams who re-entered as Business Plan

Advice

133 coaches available

198 team-coach matches

234 hours of coaching/expert advice at events only

>**500** hours of coaching advice offline

54 assisted patent research requests

506 jury feedbacks provided to teams with submitted projects

Networking

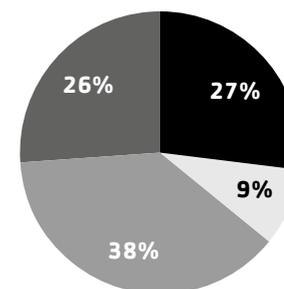
21 events for participants, coaches, investors and alumni

~**1200** attendees in total

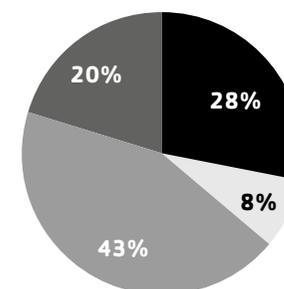
115 jurors

||| Projects by industry (as selected by teams)

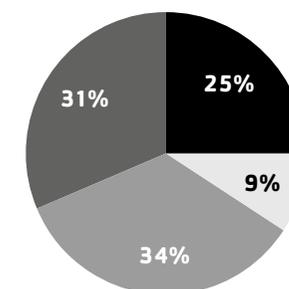
All submitted projects
(100% = 203)



Business Ideas
(100% = 95)

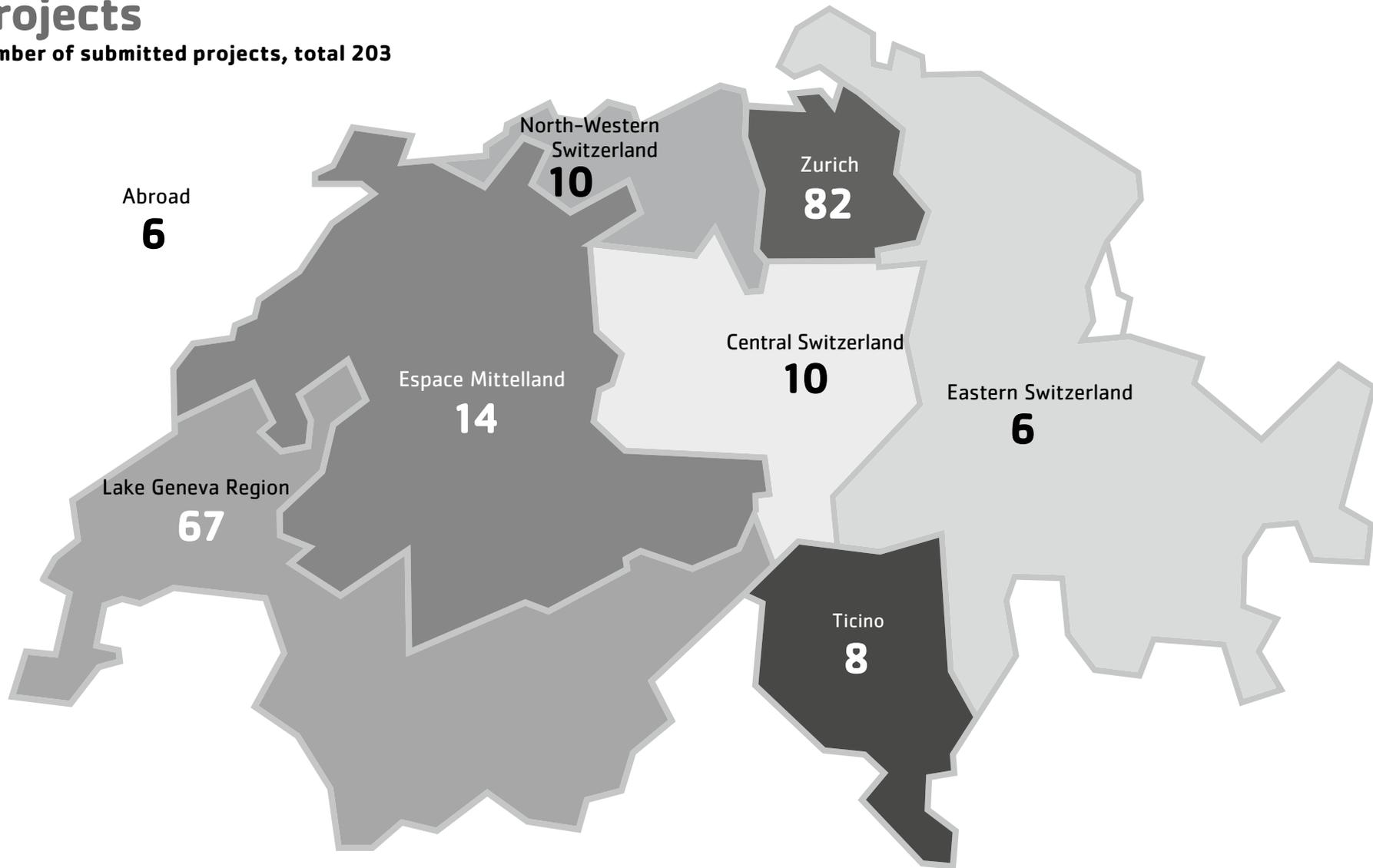


Business Plans
(100% = 108)



||| Geographic split of the projects

Number of submitted projects, total 203



|| Diversity

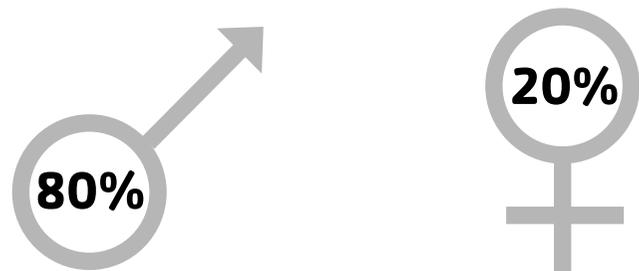
Most recent university affiliation of participants

Number of individuals, 548 = 100%

University affiliation	2016	2017
ETH Zurich:	24%	23%
Foreign university:	25%	23%
Swiss universities (BE, BS, GE, LS, ZH, etc.):	23%	22%
EPFL:	18%	15%
Swiss universities of applied sciences:	6%	12%
None:	4%	5%

Gender of participants

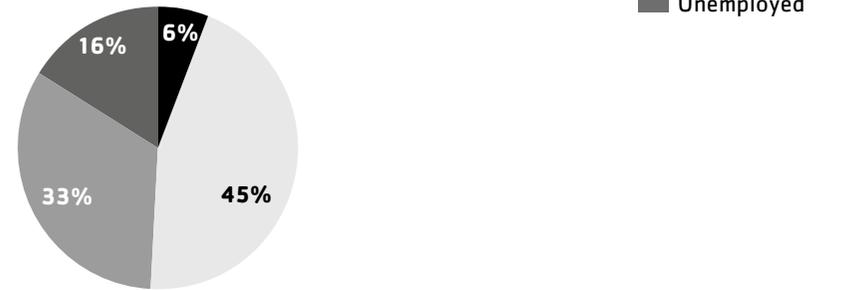
548 = 100%



|| Diversity

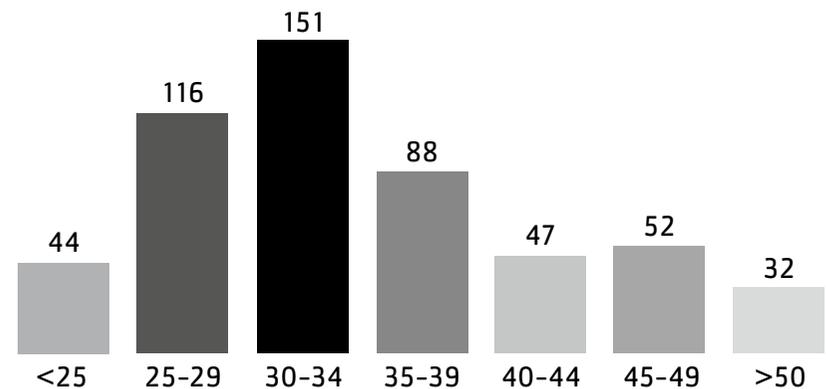
Professional status of participants

Number of individuals, 548 = 100%



Age distribution of participants

Number of individuals, 548 = 100%





ASTROCAST

Sandeep Thakur, Fabien Jordan
Kjell Karlsen, Federico Belloni

Industry	ICT/Telecommunication Services
City	Lausanne
Affiliation	EPFL
Contact	sthakur@else.io

What we do

With technical support from the European Space Agency (ESA) and strategic support from Thuraya Telecommunications, we are building a constellation of nanosatellites to provide a global communication service for Machine to Machine (M2M) and Internet of Things (IOT) connectivity.

What we need

By launching a nanosatellite in Q2 2018 with the support of the ESA, we will be demonstrating the technology and validating the ASTROCAST service with our pilot users by Q3 2018. We will open the Series A round in Q3 2018 for investments.

Why ASTROCAST?

ASTROCAST's constellation of low-orbit nanosatellites will deliver low-bandwidth IoT connectivity with ubiquitous coverage (oceans, remote areas, aerial) that is as cheap as terrestrial cellular. Millions of users are expected in the maritime, transportation, monitoring and travel industries. The team brings 7 years' experience of managing the SwissCube constellation, complemented by partners for telecom operations, aerospace, spatial operations and RF electronics. With capex/opex 1000 times lower than mega-constellations, it will take bold steps alongside giants such as Google's Skybox, SpaceX OneWeb, Sky and Samsung. Smarter and faster, it launches an entry-level service. I cannot wait for the ASTROCAST service.

Claude Florin

Claude Florin, member of the Jury Committee



Haelixa

Michela Puddu
Gediminas Mikutis

Industry	High Tech/Industry/Materials
City	Zurich
Affiliation	ETH Zurich
Contact	info@haelixa.com

What we do

Haelixa provides innovative tracer-based reservoir assessment solutions for improved and sustainable asset exploitation and development in the oil and gas and geothermal industry. Reliable and safe markers to label products and raw materials are also offered.

What we need

We need access to a larger network of industry professionals for technical and financial support. Furthermore, we are looking for partners to arrange field trials and pilot projects.

Why Haelixa?

Haelixa has an innovative DNA tracer technology that integrates the latest developments in DNA and particle technology. The DNA tracers are injected underground and can provide a higher resolution view of the earth's sub-surface. This is very relevant for oil and gas exploration, as well as the geothermal industry, as trying to predict the location and quality of reservoirs can be challenging and expensive. The DNA tracers are also environmentally friendly and a fraction of the cost compared to competitors.



Rhea Hamilton, member of the Jury Committee



Lumigbo

Dr. Andreas Schmocker
Mark Bispinhoff

Industry	Life Sciences/Pharmaceuticals & Biotechnology
City	Lausanne
Affiliation	ETH Zurich/EPFL
Contact	andreas.schmocker@epfl.ch

What we do

Every day more than 1 million implants are placed into human and animal bodies using open surgery. Lumigbo has developed a technology to build up implants inside the body using an access channel of less than half a millimetre in diameter.

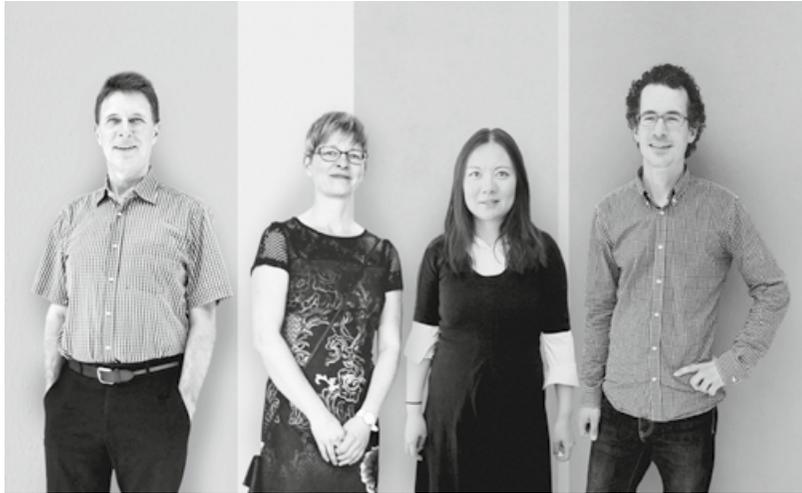
What we need

We are currently looking for resources to finish our prototype and launch our company by the end of the year.

Why Lumigbo?

Lumigbo is an innovative medtech platform offering significant potential in multiple markets such as dental, orthopedic and neurovascular. The initial focus is on the dental market, which is the fastest to reach. Dentists' projected value is the significantly faster and more convenient solution compared to state-of-the-art products. The technology is covered by multiple patents originating from both ETH and EPFL and backed by a technically strong team. All in all, Lumigbo's package is a true >>venture>> Top 5 Business Plan.

Dr. Corinne John, member of the Jury Committee



Rainbow Biosystem

Dr. Vivian Lu Tan, Prof. Dr. Kristin Schirmer,
Frederic Truffer, Prof. Martial Geiser

Industry	Life Sciences/Pharmaceuticals & Biotechnology
City	Zurich
Affiliation	Eawag, Swiss Federal Institute of Aquatic Science and Technology, and HES-SO Valais-Wallis
Contact	vivian.lu.tan@rainbowbiosystem.com

What we do

We have developed the Rainbow Biosystem, a fish cell-based biosensing system for detecting water toxicity. It is automated, effective, easy to use, and can be applied in fresh waters around the globe for customers across the public and private sectors.

What we need

The accomplished R&D and proof-of-principle was funded by SNF and Nano-Tera. We are looking for seed funding to kick off the production and business development. More financing rounds are planned during the course of development.

Why Rainbow Biosystem?

Rainbow Biosystem presents a novel detection system for fresh water toxicity testing. Millions of fish are currently used for acute toxicity testing – Rainbow Biosystem offers a clever alternative using fish cells in their biochips. The product consisting of a device and a disposable biochip is very easy to use, fast, hand-held, and can be used directly in the field with equivalent results to state-of-the-art solutions. The straightforward Business Plan and market entry plan for Switzerland and China offers a realistic and promising business opportunity.

Dr. Marjan Kraak, member of the Jury Committee



Anna Peters
Tobias von Siebenthal

Industry	Life Sciences/Health Care Equipment & Services
City	Nidau
Affiliation	Switzerland Innovation Park Biel/Bienne
Contact	mail@vibwife.com

What we do

Mobilizing and positioning the mother during birth reduces cesareans and prolonged births. In practice, however, midwives are rarely able to do this due to a lack of time and strength. Vibwife is the world's first active mobilization system for women giving birth.

What we need

We are currently looking for an additional team member – a seasoned commercialisation veteran – who knows all the tricks in the book to negotiate with international birthing bed manufacturers and distributors. We also welcome funding from people who share our vision of birth to join our convertible note seed round.

Why Vibwife?

It is always powerful when real practical challenges are solved by the very people who face them in their professional lives. Midwife Anna Peters, who has accompanied 400 births herself, saw a possible solution through a “dynamic bed” to continuously influence the baby's position in the mother in order to decrease the risks associated with births in overworked birth departments. The number of cesareans can be significantly decreased, births take less time and require less anesthesia, thereby realizing huge savings for hospitals. I encourage the team to now push to realize their detailed plans.

Dr. Søren Bjonness, member of the Jury Committee

Top 6–10 Finalists

(in alphabetical order)

Cellphmed (EPFL) is a bioinformatic platform enabling the discovery of novel RNA diagnostic biomarkers and immunotherapy targets.

Myoswiss (ETH Zurich) is a textile-based robotic device that provides its users with continuous support to the legs as needed in day-to-day activities.

Nagi Bioscience (EPFL) proposes the first “organism-on-chip” technology, offering in vivo data on an in vitro scale for drug discovery and toxicity testing.

Vigilitech (ETH Zurich & UZH) is a technology-based company whose main activities are in the field of monitoring vital physiological animal parameters with innovative technologies.

yamo (HSLU / ZHAW / UZH) uses a new high pressure processing technology to produce baby food that keeps its natural vitamins, color, taste, and smell. It thus created the first fresh, all natural, 100% organic, and Swiss made food for babies.

Top 11–25 Finalists

(in alphabetical order)

Advertima teaches its AI to see, analyze, and react to people in its surroundings and make them happy with positive and personalized experiences.

Apiax (ETH Zurich & UZH) transforms complex financial regulations into easy-to-use digital compliance rules, accessible via an API, reducing risks and costs for banks.

certus molecular diagnostics (University of Bern) provides molecular point-of-care diagnostics of specific pathogens. The rapid, reliable and cost-effective technology can improve infectious disease control worldwide.

Dicronis (ETH Zurich) is developing the earliest possible diagnostic for lymphedema, consisting of a home-based tracking method of the lymphatic function using microneedles.

Elthera is developing antibodies against L1CAM as a novel therapy for highly aggressive malignancies such as pancreatic and ovarian cancer.

IbtiCare (EPFL) has developed a technology based on the Physical Vapor Deposition (PVD) process, which can deposit very effective antibacterial nanofilm on medical products.

Mirraccle (EPFL) has invented augmented CAD, a powerful technology for computer-aided design (CAD) that simulates real-world physical contact for 3D digital modeling.

Nextep provides optimal, affordable mobility solutions to amputees, and pioneers innovative 3D technologies to empower the prosthetists.

Optimeyes provides patient-specific eye surgery planning, outcome prediction, and parameter optimization, with a precision that outperforms conventional methods.

RetinAI empowers eye care professionals and patients through artificial intelligence in the form of machine learning for improving the diagnosis of eye diseases.

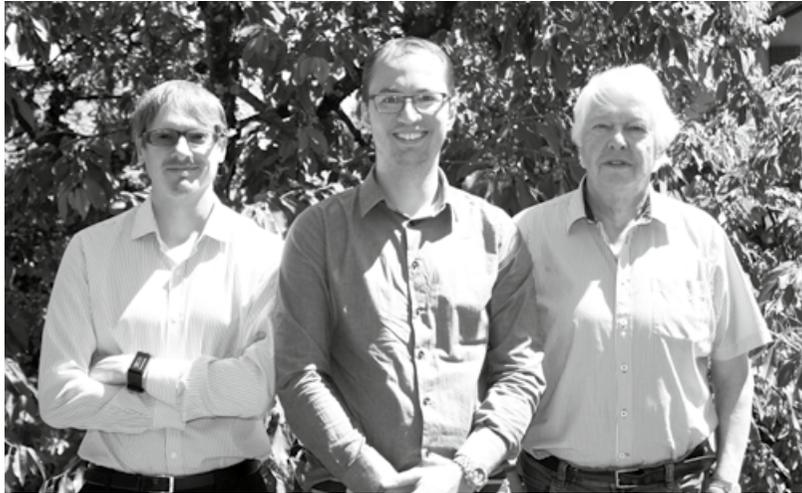
Skypull is an autonomous tethered drone kite that captures the power of high-altitude winds and transforms it into low-cost electricity.

SONECT (ETH Zurich) enables neighborhood shops to act as a virtual ATM. By recycling banknotes in circulation, it reduces the cost of cash for banks, retailers and the government.

SOS Nachhilfe offers a flexible tutoring service, guaranteeing very short response times and appointments after regular business hours.

Still Active (École hôtelière de Lausanne) is an online concierge service tailored for people aged 55+, hosting exclusive activities and services from professional providers in their city.

Tastier is a mobile payment solution specializing in restaurants, cafes, bars, and canteens that includes innovative services for the gastronomy industry and their customers.



Komp-ACT

Salvatore De Benedictis
Ross Fleming
Prof. Marcel Jufer

Industry	High Tech, Industry/Technology Hardware & Equipment
City	Geneva
Affiliation	EPFL
Contact	salvatore.debenedictis@komp-act.com

What we do

At Komp-ACT we are developing lightweight and innovative electric actuators and motors for the aerospace market to help aircraft manufacturers reduce the environmental impact of air travel through the reduction of CO2 emissions & improved efficiency.

What we need

Our first prototype is currently in production, and we are in the process of designing a product for our first customer. We are looking for investors to allow us to fund the rapid development and testing of our technologies and hire specialist skills as needed.

Why Komp-ACT?

Komp-ACT is targeting the very large and growing market of actuators for the aerospace industry. It brings a novel design of lightweight electro-mechanical devices, replacing heavy and energy-consuming pneumatic and hydraulic actuators and saving up to 40% fuel. The team has a great deal of experience in the aviation industry and in technology. The intention is to enter the market with products for manufacturers of small aircrafts and unmanned aerial vehicles (UAV).

Dr. Walter Looser, member of the Jury Committee



PeakProfiling

Dr. Jörg Langner, Claudio Hasler,
Dr. Daina Langner, Dr. Stefan Fretz

Industry	Life Sciences/Health Care Equipment & Services
City	Zurich/Berlin
Contact	info@peakprofiling.com

What we do

We detect mental disorders such as depression from the sound of the voice. This provides doctors with an objective biomarker to support their diagnosis, allows the patient's progress to be measured over time and can warn patients early on to visit a doctor at an early stage.

What we need

The first clinical evidence is available and was highly successful – we need the means to validate the results in additional clinical trials, achieve medical certification and become part of the professional medical system.

Why PeakProfiling?

PeakProfiling offers physicians a very effective and unique tool to diagnose the level of depression and other mental diseases from the sound of the human voice. This new, innovative method has extremely promising initial clinical evidence. It was developed by a very experienced team and could secure an immediate treatment based on objective data. It can improve doctor's treatment and the patient's willingness to visit a doctor, and facilitates systematic tracking of success. It is a business with a clear benefit for all relevant stakeholders – doctors, patients, insurance companies and investors. A good starting point for a promising startup in a huge and growing market.

Dr. Carole Ackermann, member of the Jury Committee



reflectUS

Dr. Sergio Sanabria
 Prof. Dr. med. Marga Rominger
 Prof. Dr. Orcun Goksel

Industry	Life Sciences/Health Care Equipment & Services
City	Zurich
Affiliation	ETH Zurich
Contact	ssanabria@ethz.ch

What we do

reflectUS is developing an ultrasound device for women of all ages to receive a reliable breast cancer diagnosis without radiation and discomfort. We provide a portable, low-cost, and easy-to-use digital healthcare solution for each gynecological practice.

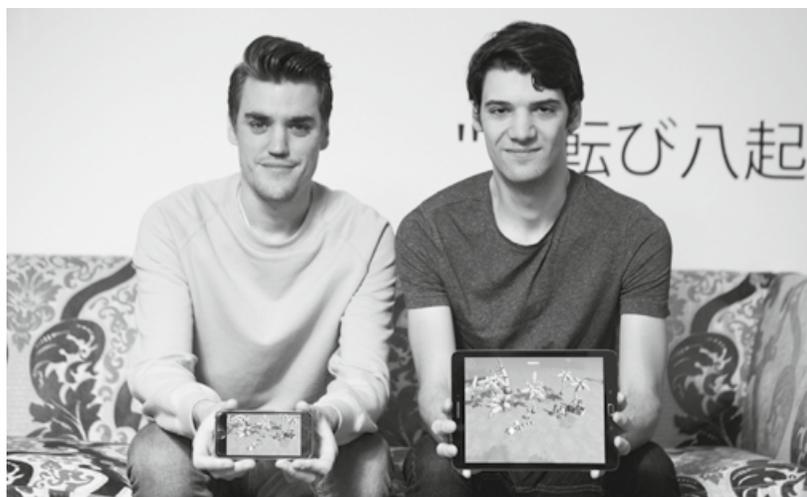
What we need

We are searching for top candidates to join our team, and gynecology partners to participate in our second clinical trials. We are preparing our first seed funding round for Q4 2017, with the goal of validating, certifying, and launching our first product in 2019.

Why reflectUS?

reflectUS is aiming at improving the quality of early breast cancer diagnosis. The current gold standard of x-ray mammography has its handicaps and limitations. The new ultrasound modality developed by reflectUS may provide doctors and patients with a radiation-free, reliable and cost-effective alternative.

Dr. Arnd Kaltofen-Ehmann, member of the Jury Committee



Struckd

Flurin Jenal
Silvan Bauser

Industry	Consumer Goods/Media
City	Zurich
Contact	flurin@struckd.com

What we do

Struckd is the place where gamers come together to build, share and play their own games. With out-of-the-box gamification tools, driven by the big trend of user-generated content, we solve the problem of game development, which is still technical and exclusive.

What we need

We need strong industry partners such as advertisement agencies to gamify the world's best brands using a Struckd channel. To achieve further growth we are raising CHF 1.5 million in our Series A round at the end of this year.

Why Struckd?

Struckd is a platform that enables gamers to build, share and play their own game and turn advertisement into an experience. This facilitates the growing interest in gamification for businesses and user-generated content. The founders are two specialists in game design. I was impressed by the number of monthly active users, of installs and the brands they have begun to work with even before the full launch of their product planned for this summer.

Brigitte Baumann

Brigitte Baumann, member of the Jury Committee



TWIICE

Marek Jancik
Tristan Vouga

Industry	Life Sciences/Health Care Equipment & Services
City	Lausanne
Affiliation	EPFL
Contact	info@twiice.ch

What we do

We are developing and building a customizable exoskeleton that enables paraplegics to regain independence in daily activities such as standing, walking, and climbing stairs. The device is designed to meet a variety of pathologies, symptoms, morphologies, and expectations.

What we need

We are currently improving our fully functional prototype with our test pilot and are looking for a clinical partner to launch the larger-scale clinical study necessary for CE Marking. We are also looking for an additional team member to act as clinical study and regulatory affairs manager.

Why TWIICE?

Imagine you cannot walk, sit or climb stairs. Imagine that you are confined to a wheelchair, and this causes various health issues. And now imagine that there is a solution such as a modular exoskeleton which is specially customized to your needs. Wouldn't you do everything to buy such a device? Thanks to the TWIICE personal exoskeleton you can stop dreaming. A multidisciplinary team of material scientists, engineers, and doctors have patented their ideas and developed a design and manufacturing methodology which allows for the creation of complex tailor-made geometries, high performance and quality with a lower price.

Dr. Carole Ackermann, member of the Jury Committee

Top 6-10 Finalists

(in alphabetical order)

Broke'n'Roll (EPFL) developed a convertible wheeled crutch that can be converted and used as a normal crutch or as a wheeled crutch. The conversion takes about one second.

LuckaBox (IMD) is a cloud-based city logistics web platform enabling online retailers to offer same-day and precise delivery to their customers for better choice and convenience.

Olive Harvesting Robot (ZHAW) is developing the PROlivumUNO olive harvesting robot that will reduce harvesting costs by up to 60% and allow farmers to be competitive again.

Rosie (ETH Zurich) Rosie is a science discovery app for ages 8 and up. It leverages smartphone sensors to create immersive real-life experiments to spark a passion for science.

Prolongate (ETH Zurich) developed a technology enabling the production of modified protein drugs that stay in the body for longer, meaning that injections are needed less frequently.

Swissloop (ETH Zurich) is building a Hyperloop prototype, which uses magnetic levitation to transport passengers in near-vacuum tubes at speeds of up to 1200 km/h.

Top 11-25 Finalists

(in alphabetical order)

3D-scanner (ETH Zurich) is creating a portable, low-cost and user-friendly 3D scanning system consisting of a conventional digital camera and tripod with full operation software.

DispenCell (EPFL) is an enabler for personalized medicine, allowing scientists to isolate single cells reliably and cost-effectively by reducing validation time.

Eigersecurity (ECAL/EPFL) developed a fog cannon that will fill the air within seconds with super dense fog, making it impossible for criminals to see and steal anything.

KITRO (École hôtelière de Lausanne) provides food and beverage outlets with a seamlessly integrated product that simplifies their food waste management.

Miraex (EPFL) provides an industrial IoT solution combining smart optical sensors and AI technologies to reduce machine downtime and maintenance costs.

RollingHeart (EPFL) is a compact and reliable pulsatile artificial heart based on a new dual rotary mechanism.

Rowcus (ETH Zurich) is the first intuitive navigation aid for rowers, comprising a proximity sensor to monitor what is ahead and a haptic feedback chest-belt.

Scailyte (ETH Zurich) is developing an artificial intelligence technology for ultra-sensitive detection of a wide range of cancers and infectious diseases.

Sketch-iD (FHNW) is a unique software that verifies handwritten signatures on smartphones and other touchscreens.

Smart Windscreen is an active anti-glare system capable of dynamically obscuring areas of the windscreen whenever a glaring light (sun, other lights, etc.) is detected.

SPONFY is a progressive web application that enables people to easily find physical activities near their location.

Thinkmilk (EPFL/University of São Paulo) develops devices to monitor cows' vital signs and check milk substances and diseases, helping farmers to meet international milk quality standards.

U-SERS (ETH Zurich) is a universal platform for the detection of viruses and bacteria.

VAY (UZH/ETH Zurich) is a motion-sensing shirt that tracks different sports activities in real time and creates an individualized training plan.



The Advisory Board

ascm

Holger Cordes

avalog

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BCV

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BKW

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BUHLER

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CLARIANT

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sonova

Lukas Braunschweiler

swisscom

Roger Wüthrich

Swiss Re

Thierry Léger

UBS

Lukas Gähwiler

VZ VermögensZentrum

Matthias Reinhart

media partner:

RTS

Gilles Marchand

SRF

Ruedi Matter

tamedia

Pietro Supino



The Jury Committee

Selecting the Top 5 (final ranking by Advisory Board)

Business Plans

Kaspar Binz
Co-founder Molecular Partners, Zurich

Søren Bjønness
Investor Catapult Capital, Zurich

Romain Boichat
MD Aegis Victoria, Geneva

Peter E. Burckhardt
CEO EVA - the Basel start-up agency, Basel

Ulf Claesson
Partner, BLR & Partners

Claude Florin
Polytech Ventures/Ventures Concept, Geneva

Antonio Gambardella
Director, Fongit, Geneva

Dragan Grabulovski
CEO & founder, Grabulovski Consulting Services GmbH Zurich

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Rhea Hamilton
Advisor Kessel International AG, Zurich

Markus Hosang
Board of Directors, BioMed Partners, Zurich

Corinne John
Co-founder, Redbiotec AG, Zurich

Marjan Kraak
ETH Zurich Tech Transfer, Zurich

Monika Krüsi
CTI Start-up, Zurich

Mauro Lattuada
EPFL Tech Transfer, Vaud

Jim Lewis
Entrepreneur Blackbird Projects, Zurich

Donat Matthews
Serial entrepreneur/Investor, Zurich

Yves Pitton
CEO, VTX Telecom, Lausanne

Michael Watts
Founder Alpine Venture Partners, Geneva

Business Ideas

Carole Ackermann
CEO and Co-Owner, Diamondscull AG, Zurich

Brigitte Baumann
Founder & CIO, Go Beyond, Zurich

Bart Clarysse
Chair of Entrepreneurship, ETH, Zurich

Matthias Hölling
Teamlead Foundation Affairs, Technopark, Zurich

Arnd Kaltofen-Ehmann
Investor VI Parnters AG, Zug

Walter Looser
Kistler Instrumente, Zurich

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